eitan insights™

Sapphire™ Connect & Eitan Insights™

The Future of Home Infusion is Here

The shift from hospital to home **is real**

Staffing Shortages

Increasing Cost of Care

Capital Asset Attrition

34% Hospital Readmission

Today's Challenges with Home Infusion

The Patient Perspective

Today, patients are increasingly opting to move their care from the hospital to the home, allowing them to maintain their independence and lifestyle they could not enjoy in an acute setting.

At the same time, homecare comes with its own challenges. Patients may need to navigate unfamiliar medical equipment and manage intravenous infusions for at-home treatments, which can be daunting. With clinical resources often remote, patients may easily start to feel frustrated with equipment and may be at risk of treatment non-compliance.

The Caregiver Perspective

Nurses do their utmost to support adherence to treatment plans of their homecare patients, however nursing and resource constraints can impact just that. This means making difficult choices of where to allocate nursing resources based on subjective patient reports.

Simply due to the nature of aging infusion pump technologies today, the home health care team may not be able to proactively address an emerging patient situation in a timely manner to prevent hospital readmission.

The Provider Perspective

The challenges of managing patients remotely can directly impact the bottom line. Home infusion providers often bear the cost burden of unrecovered infusion pumps once patient care concludes. It is common for providers to replace approximately 5–10% of their total infusion pump inventory annually.[1]

Delivering cost-effective care whilst optimizing patient safety, patient outcomes, and patient satisfaction is at the heart of home health today.

With the trend of patients moving to home health forecast to continue, how can Home Infusion Providers ensure that they can effectively meet the needs of this growing population amid current resource constraints?

(1) Eitan Medical Market Research

Eitan Medical is proud to introduce **Eitan Insights™**, the first digital secure cloud-based software platform designed to meet the unique needs of home infusion.

Stay Connected

Transforming Home Infusion

Eitan Insights™ can optimize revenue through accurate billing, auto documentation, and can drive operational efficiency with optional pump GPS location capability.

Locate and track your infusion pump inventory and help avoid costly capital equipment loss.

Pump Program Mirroring

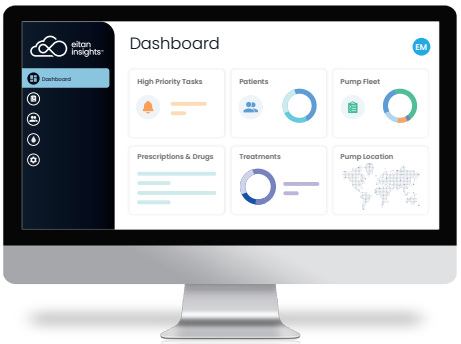
in Eitan Insights™

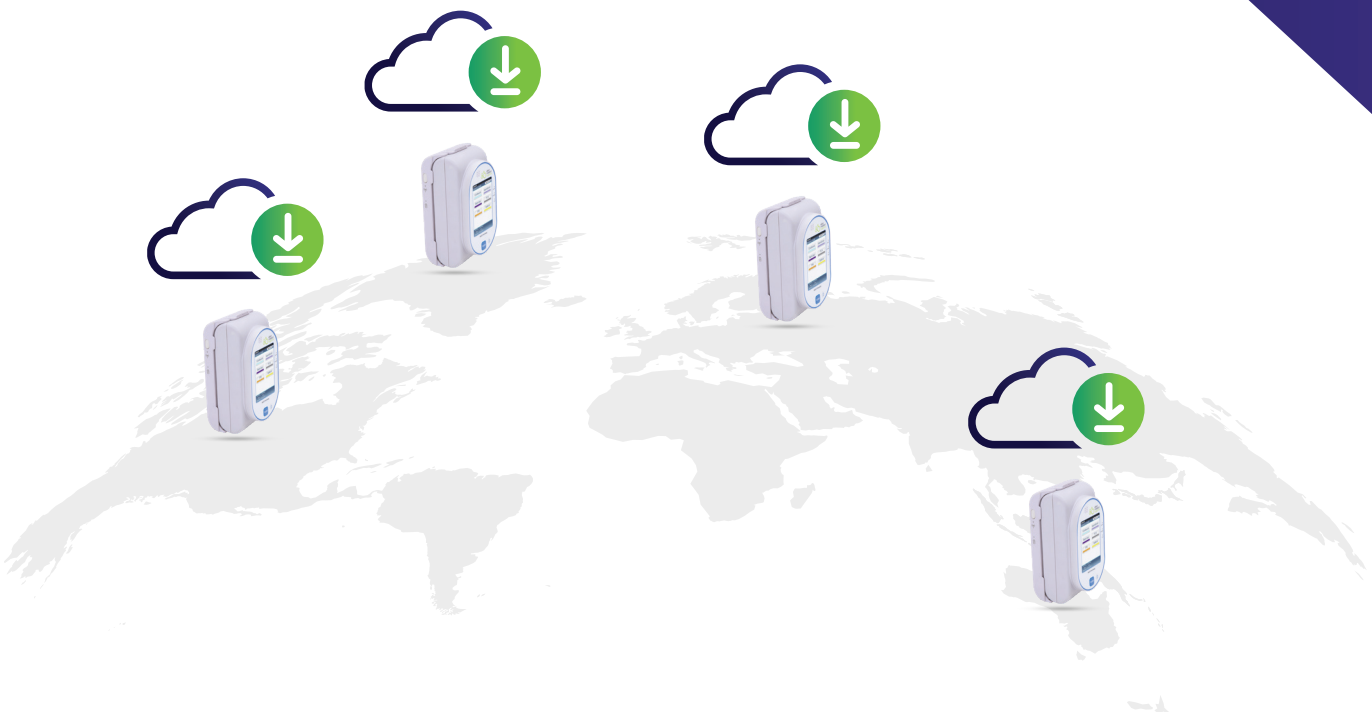
Enabling remote visibility to pump program parameters in near real-time, supporting customers in care planning & compliance monitoring.

Improve Patient Outcomes

Eitan Insights™ provides access to near real-time data to assess treatment progress, which can drive proactive care planning - supporting patients when they need it most. Eitan Insights™ eliminates subjectivity, which can help avoid anxiety-provoking troubleshooting, thus helping improve both patient and care-giver experience.

- Remote treatment visibility & adherence tracking
- Objective, data-driven troubleshooting
- Pump program mirroring in Eitan Insights™
- Over-the-air, remote pump configuration
- Pump geolocation





Consistency Across Your Pump Fleet

with Remote Pump Configuration through Eitan Insights™

Introducing wireless drug library and pump configuration updates to your connected Sapphire™ pumps, allowing for remote, over-the-air updates; advancing operational efficiency, while promoting medication safety practices by easing access to timely updates.

Connected by Design

Smart, Secure Connectivity

Eitan Insights™ is built on cutting-edge cloud architecture that utilizes the latest security features and best practices with state-of-the-art encryption, multi-factor authentication, and is HIPAA and GDPR compliant.

ISO 27001:2013
HIPAA Compliant
GDPR Compliant

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With Sapphire™ Connect, Sapphire™ pumps are within reach, transmitting data to the cloud through universal plug and play cellular technology.

- **Click on solution**
- **USB-C charging**
- **Auto connect to cellular network**
- **Compatible with existing fleet**
  manufactured in 2017 or later

With Eitan Insights™, patients can stay where they prefer,

in your care.

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